


## TERMIS-AM 2025 Workshop: What Now? Commercial Translation and Entrepreneurship in Regenerative Medicine

**Workshop Date & Hour:** Sunday, November 9, 2025 from 1:00 PM – 4:00 PM

### Workshop Speakers

	<p><b>Adam E. Jakus, Ph.D.</b>          Chief Executive Officer – BioThera3 Advising &amp; Consulting          Chief Executive Officer – PRO Therapeutics</p>
	<p><b>Ngan F. Huang, Ph.D.</b>          Associate Professor          Department of Cardiothoracic Surgery          Stanford University</p>
	<p><b>Gerry Sapienza</b>          Chief Executive Officer          Opera Bioscience</p>
	<p><b>Jan Stegemann, Ph.D.</b>          Professor          Department of Biomedical Engineering          University of Michigan</p>
	<p><b>Becca Thomson, Ph.D.</b>          Chief Executive Officer          NovaGyn</p>
	<p><b>Michael Orrico</b>          Executive in Residence, Commercialization Strategy          Advanced Regenerative Manufacturing Institute</p>
	<p><b>Steve Plumb</b>          Editor-In-Chief          SME Media</p>
	<p><b>Susan Drapeau, Ph.D.</b>          Vice President          Bruder Consulting &amp; Venture Group</p>
	<p><b>Erik Pierstorff, Ph.D.</b>          SBIR/STTR Program Director          National Science Foundation</p>

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### Workshop Agenda

1:00pm – 1:15pm Welcome, Learning Objectives, & Introduction of Speakers  
**Adam Jakus** (*BioThera<sup>3</sup> Advising & Consulting, PRO Therapeutics*)  
**Michael Orrico** (*Advanced Regenerative Manufacturing Institute*)

#### **SESSION 1: Status and Outlook of the Nascent Biofabrication Industry**

*Session Chair: Adam Jakus*

1:15pm – 1:25pm **Current status and outlook of the tissue engineering commercial industry**  
**Steve Plumb**, *SME Media*

1:25pm – 1:40pm **Recent efforts to de-risk & support growth of tissue engineering & biofabrication industry**  
**Michael Orrico**, *ARMI*

1:40pm – 2:00pm Q&A + Discussion

2:00pm – 2:30pm **Coffee Break**

#### **SESSION 2: Start Building a Biofabrication Business**

*Session Chairs: Jan Stegemann & Ngan Fong Huang*

2:30pm – 2:40pm **Entrepreneurial journey: Telling your story, securing capital, building a team**  
**Adam Jakus**, *BioThera<sup>3</sup>*

2:40pm – 2:55pm **Strategies to raise non-dilutive fund-raising and SBIR opportunities**  
**Erik Pierstorff**, *NSF - National Science Foundation*

2:55pm – 3:10pm **Your Target Product Profile**  
**Susan Drapeau**, *Bruder Consulting & Venture Group*

3:10pm – 3:20pm Q&A + Discussion

#### **SESSION 3: Startup Stories**

*Session Chair: Michael Orrico*

3:20pm – 3:35pm **Startup Stories: NovaGyn**  
**Becca Thomson**, *NovaGyn*

3:35pm – 3:50pm **Startup Stories: Opera Biosciences**  
**Gerry Sapienza**, *Opera Biosciences*

3:50pm – 4:00pm Q&A + Discussion